



CITY OF PATASKALA

RESOLUTION 2023-039

Passed April 17, 2023

A RESOLUTION AUTHORIZING AND DIRECTING THE CITY ADMINISTRATOR TO EXECUTE AN OPERATING LEASE AGREEMENT WITH THE GORDON FLESCH COMPANY, INC. FOR THE ACQUISITION OF A MULTIFUNCTION COPIER AND ASSOCIATED MAINTENANCE AGREEMENT FOR THE UTILITY DEPARTMENT

WHEREAS, the City of Pataskala has several office copiers currently being used by various departments; and

WHEREAS, the current copiers were obtained through the State of Ohio Term Schedule and had 4-year operating leases; and

WHEREAS, the proposed copiers are being obtained through the National Association of State Procurement Officials (NASPO) contracted pricing using a 4-year operating lease; and

WHEREAS, the copier lease for the City's Utility Department will terminate on August 20, 2023, which will require the acquisition and lease of a replacement multifunction copier/scanner/fax machine to support the department's operations; and

WHEREAS, the City has leased several copiers from the Gordon Flesch Company, Inc. ("the company"), and as the City is satisfied with the quality of the equipment and the level of customer service provided by the company, it desires to continue to contract with Gordon Flesch Company as the preferred vendor for copier services.

NOW THEREFORE BE IT RESOLVED BY THE COUNCIL OF THE CITY OF PATASKALA, COUNTY OF LICKING, STATE OF OHIO, A MAJORITY OF MEMBERS PRESENT CONCURRING THAT:

Section 1: The City Administrator is hereby authorized and directed to execute an operating lease with the Gordon Flesch Company, Inc. ("the Company") for the acquisition of an office copier and ancillary equipment in accordance with the terms of the Proposal dated March 30, 2023, which is attached hereto as **Exhibit A** and incorporated herein by reference.


Section 2: The City Administrator is hereby authorized and directed to execute the related maintenance agreement for the equipment described in Section 1.

Section 3: It is hereby found and determined that all formal actions of this Council concerning and relating to the passage of this Resolution were adopted in an open meeting of Council, and that all deliberations of the Council and any of the decision making bodies of the City of Pataskala which resulted in such formal actions were in meetings open to the public in compliance with all legal requirements of the State of Ohio.

Section 4: This Resolution shall take effect at the earliest time allowed by the Charter of the City of Pataskala.

ATTEST:


Kathy M. Hoskinson, Clerk


Michael W. Compton, Mayor

APPROVED AS TO FORM:


Brian M. Zets, Law Director

City of Pataskala

Res. 2023-039
Exhibit A

Prepared by
Nick Kunkler
03/30/2023

**Proposed
Solution**



**GORDON
FLESCH**
COMPANY

Letter of Introduction

We appreciate your interest in partnering with the Gordon Flesch Company (GFC). It is our passion to empower your people through technology to meet and exceed your goals and objectives, while providing you with the highest level of customer service.

GFC will assess your current technology objectives and develop strategies to decrease costs and increase efficiencies. This approach emphasizes the importance of aligning your technology investments with your business goals. Working in a systematic, phased approach, we will close the gap between where you are today to where you would like to be. This process can also include right-sizing your fleet, removing inefficient devices, current invoice/contract analysis, technology enhancements, process optimization and total cost of ownership considerations.

We are an independent, privately-owned technology solutions provider **with over 67 years of experience**. We are not limited to any one manufacturer nor restricted to that manufacturer's solution offerings. Our independence allows us to develop solutions that are customized to your needs. We look forward to building upon this partnership and implementing reliable solutions for your company, ensuring the success of our solutions with our unmatched service and support.

Please do not hesitate to contact me if you have any questions or desire any additional information.

Sincerely,

Nick Kunkler
Account Executive
o: (614) 734-5334
NKunkler@gflesch.com

GFC Recommended Solution

Canon iR ADV DX C3835i

Machine Features

- 35 Images Per Minute - Black & White/Color
- Energy Star Certified
- Quick Startup Mode: 4 seconds
- First Out Time: As fast as 5.5 seconds (B/W) 7.4 seconds (Color)
- (2) 550 Sheet Standard Paper Cassettes
 - Up to 12" x 18" Size Paper and 14 lb. Bond to 80 lb. Cover
- 100 Sheet Stack Bypass
- 10.1" Customizable High-Resolution LCD Touch Screen
- With New Timeline Feature to enhance User Experience
- 200 Sheet Single Pass Document Feeder (up to 270 ipm)
- Maintain Scanning Integrity with Multi-Sheet Feed Detection
- Rapid Jam Recovery
- Advanced Color Network Scanning Features:
- Improved Scanning Security with TLS 1.3
- Single Pass Scanning
- Network Color Scanning to File Folder, E-mail, or FTP
- Scan Directly to Word or PowerPoint
- Scan as PDF Compact - Decreases File Size of Color Scans
- Scan to Text Searchable PDF File Format
- Scan to USB Drive
- Blank Page Removal
- Network Printing - UFR II, PCL, Adobe PS3
- Secure Print Via Mailbox and Print Driver
- 100 User Inboxes
- Mobile Device Printing
- Direct Print via USB Drive
- Standard Wireless Networking
- 3.5 GB Standard RAM + 256 GB SSD
- 1,200 x 1,200 dpi Resolution
- Enabled with Canon's Unified Firmware Platform (UFP) to ensure regular updates and continuous improvements
- Remote Operators Kit (for remote troubleshooting & support)
- Integration with existing SIEM systems and McAfee Embedded Control to protect against malware and tampering of firmware and apps
- Enhanced Security Features: Hard Drive Disk Erase, HDD Encryption, Initialize & Lock, Mailbox Password Protection
- Cassette Feeding Unit-2 additional 550 sheet paper trays
- Inner Finisher
- FAX Board

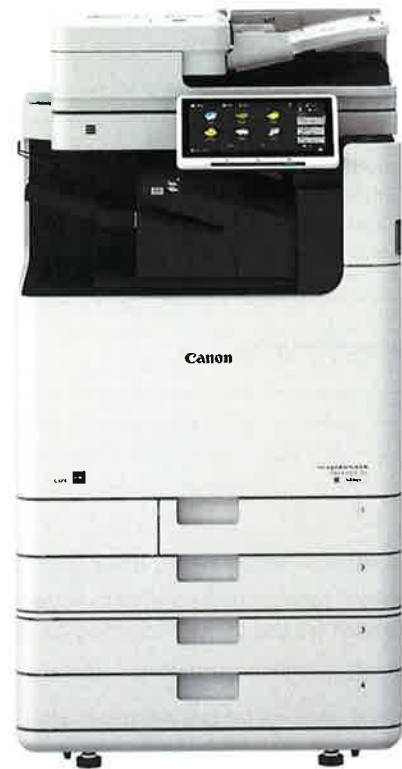


Photo may not represent final configuration

GFC Solution Investment

Qty	Manufacturer	Model	Description
1	Canon	iR ADV DX C3835i	iR ADV DX C3835i Printer Copier
			Cassette Feeding Unit- 2 additional 550 sheet paper trays
			FAX Board
			Inner Finisher

<u>imageCARE Agreement</u>				
	BW Images		Color Images	
	Volume	Overage	Volume	Overage
iR ADV DX C3835i		0.009		0.049
<p>The imageCARE Agreement includes toner, all parts, all labor, travel time, technical updates, preventative maintenance, access to the GFC Help Desk for remote resolution, and firmware updates through GFC's Quality Assurance Program. GFC's imageCARE also provides an automatic meter reading application and 24/7 access to your private customer portal with information and tools. Network connected installations include the services of a Digital Support Specialist to manage system integration and training. Delivery, installation and start-up supplies is included. <i>Pricing does not include sales tax.</i></p>				
Monthly Lease Investment			48 Month	\$200.03

Network Consultation, Installation and Support

Network connected installations include the services of a Digital Support Specialist to manage system integration, training & unlimited access to our Technology and Logistics Center (TLC).

Delivery, equipment installation, start-up supplies and training included.

Pricing does not include applicable sales tax. Pricing valid for 30 days.

03/30/2023

Information herein is proprietary and confidential and shall not be used or disclosed without prior written consent of the Gordon Flesch Co.